



Internship in CRM & Business Systems Optimisation

at **ekolive s.r.o.** – Innovator of **InnoBioTech®** Biotechnology

About **ekolive**

ekolive is an award-winning biotech start-up/scale-up based in Košice, Slovakia, revolutionizing agriculture with our **patented and EU-certified (ETV) InnoBioTech® technology**. Our method replicates natural microbial mineral weathering to produce **chemical-free liquid bio|me|stimulants** that act as:

- **Soil health enhancers** (improving fertility).
- **Plant strengtheners** (boosting systemic resilience to biotic and abiotic stress).
- **Yield boosters** (increasing crop productivity).
- **Bio-enhancers** (supporting natural ecosystem processes).

Our mission is to make **regenerative agriculture globally accessible**, particularly in developing countries facing soil degradation and dependence on agrochemicals.

Internship Description

Title: Internship in Business Operations (CRM & Inventory Systems)

Duration: 6 months (flexible start date)

Location: Fully remote (home office)

Mentorship: Guided by our management and operations team

Responsibilities & Projects

You will take ownership of our internal business systems and be responsible for optimising our customer relationship management and operational workflows. Your tasks will include:

1. CRM Administration & Optimisation

- Administer and customise our CRM system (Perfex CRM is a distinct advantage).
- Optimise existing modules, workflows, and automation to streamline lead tracking, customer communication, and sales reporting.
- Ensure data integrity, perform data cleaning, and maintain a structured customer database.



2. Inventory & ERP Integration

- Design and establish a fully functional inventory management system (Warenwirtschaft) tailored to our product portfolio.
- Integrate the inventory module seamlessly with our CRM to create a unified flow from sales orders to stock management and fulfillment.
- Implement barcode or serial tracking for our biotech products if applicable.

3. New Module Implementation & Process Digitalization

- Identify operational bottlenecks and lead the rollout of new Perfex modules (e.g., project management, invoicing, or help-desk) to enhance internal efficiency.
- Automate reporting dashboards for management to track sales performance, stock levels, and customer engagement.

4. Cross-Functional Collaboration & Training

- Work closely with our sales, logistics, and R&D teams to translate their operational needs into technical system requirements.
- Create clear user manuals and provide training sessions to ensure smooth adoption of new systems across the company.

Your Profile

- Degree in Business Informatics, Information Systems, Business Administration, Supply Chain Management, or a related field (or comparable practical experience).
- Hands-on experience with CRM platforms; experience with Perfex CRM is a strong plus.
- Basic understanding of inventory management, logistics, or e-commerce fulfilment processes.
- Analytical, structured, and tech-savvy with a proactive problem-solving attitude.
- Fluent in English (Slovak is not required, as the role is fully remote).
- Most importantly: interested, engaged, committed, and proactive in solving digital and operational challenges.

What We Offer

- **Real-world impact:** Build the digital backbone of a fast-growing international biotech company.
- **Full flexibility:** Complete remote setup with flexible working hours.

- **Mentorship:** Direct collaboration with our management team and insights into scaling a European business.
- **Career development:** Networking opportunities within EU initiatives (EIT Food, industry partners) and potential for future employment.
- **Creative freedom:** Opportunity to propose and implement your own ideas for system improvements.



Application

Internships can be financially supported through the **InnoNext project**.

Please apply via the website: <https://www.innonext-project.eu/en/>

Deadline: Rolling applications (early submission encouraged). InnoNext implements an enduring open call until July 2027.

More info: Please visit our website: <https://ekolive.eu>